# THE 1% MINDSET

Think, Act, and Win Like the Top 1%. A Playbook to Unlock High Performance and Purpose

# CONTENT

Chapter 1: The Wake-Up Call	4
<ul> <li>Escaping the Average Trap</li> </ul>	
Chapter 2: Rewiring the Mind	13
Breaking Mental Limits	
Chapter 3: The 1% Operating System	20
<ul> <li>Habits, Focus, and Identity</li> </ul>	
Chapter 4: High-Performance Execution	26
<ul> <li>How the 1% Take Action</li> </ul>	
Chapter 5: Building a 1% Life	32
<ul> <li>Vision, Wealth &amp; Purpose</li> </ul>	

# ABOUT ME

Hi, I'm OneDigitalMint.

Escape the 9-to-5. Embrace the 24/7. Like you, I craved more than the traditional workday offered: freedom, income, and control. I found my escape in digital marketing—building brands that fueled a life of freedom and continuous income. I quit the grind and created a life on my own terms.

The truth? You don't need a traditional education or endless hours. Just 1-2 focused hours, Wi-Fi, and your determination can change everything. The world of online business, from TikTok to YouTube automation, is booming. Don't just learn—build. Take action.

Reclaim your time, your freedom, your life. Let's build your Digital Mint story.

## CHAPTER 1

### THE WAKE-UP CALL Escaping the Average Trap



#### THE COMFORT CRISIS: WHY MOST STAY STUCK

Have you ever looked around and thought, "Is this it?"

You wake up, go to work, answer emails, scroll on your phone, watch a show, and repeat. The days blur. The weeks disappear. And deep down, you know you were meant for more.

But here's the hard truth: Most people stay stuck their entire lives. Not because they lack talent. Not because they lack opportunity. But because they're addicted to comfort.

We live in a society that glorifies convenience. Everything is designed to be faster, easier, more comfortable. Food delivered in minutes. Entertainment on demand. Opinions ready to be copied from your favorite influencer. But what's the cost?

**Comfort is a silent killer.** It lulls you into routines that feel safe but slowly rob your potential. You're not failing – but you're not winning either. You're just... coasting. And coasting always goes downhill.

#### 🖖 The Lie We're Sold

From a young age, we're told:

"Get good grades. Find a stable job. Work hard. Retire at 65."

But who wrote that rulebook? Who said fulfillment comes from playing it safe?

Here's a truth the 1% understand early: The average path produces average results.

If you follow the crowd, you'll end up where the crowd is – financially stretched, mentally drained, and constantly wishing for a breakthrough that never comes.



#### 🔆 Why Most People Don't Escape

Escaping the average trap isn't about intelligence. It's about discomfort tolerance.

Growth always comes with tension – waking up earlier, risking rejection, saying "no" when it's unpopular, showing up when no one's watching.

But most people avoid that tension like the plague. They procrastinate. Overthink. Wait for "the right time."

But comfort now = regret later.

The 1% choose short-term discomfort in exchange for long-term freedom. The 99% do the opposite.

#### What's Really Keeping You Stuck?

Let's get honest. Is it your boss? The economy? Lack of time?

Or is it the story you keep telling yourself? "I'm not ready." "Maybe next year." "What if I fail?"

Here's a reframe: What if staying the same is the real failure?

#### 🚀 Your Wake-Up Moment

There's a moment in every 1% journey when something snaps... a voice inside says: "I can't keep living like this."

That moment is sacred. It's the signal that your old life is too small for who you're becoming.

If you're reading this, maybe that moment is now.

The good news? You don't need to overhaul your life overnight. But you do need to decide: Will I settle for average?

Or will I start building a life that reflects my true potential?

The 1% aren't born special. They're born normal, but they choose to act differently.

They say no to comfort and yes to growth. And it all starts... with a wake-up call.



#### THE 1% REALITY CHECK: IT'S NOT JUST ABOUT MONEY

What if I told you that becoming part of the 1% has very little to do with money?

Sure – the wealth is flashy. The cars, the vacations, the designer lifestyle. But that's just the highlight reel.

That's the part you see after years of something far more powerful:

#### Mindset. Discipline. Intentional living.

Because here's the reality check:

You can earn six figures and still be broke, lost, and unfulfilled.

You can have a title, a business, or a fancy degree and still feel like you're behind.

The real difference between the top 1% and everyone else?

It's how they think. How they choose. How they live.



#### 💡 Redefining What the 1% Really Means

Let's break a myth right now: The 1% is not just a financial category. *It's a mentality.* 

It's waking up with purpose when most hit snooze. It's replacing "I hope" with "I create."

It's making decisions with the next 10 years in mind, not just the next 10 minutes.

The people who achieve true success, not just wealth, but fulfillment, live by a different code.

They've reprogrammed themselves to think longterm, act with precision, and refuse mediocrity.

You don't "get lucky" into the 1%. You build your way there.

#### What the 1% Build (That Most People Don't)

Let's be brutally honest. Most people are building someone else's dream.

They trade their time for money. They live for weekends. They scroll endlessly while their goals collect dust.

But the 1%? They build:

- Clarity: They know where they're going and why.
- Systems: They don't rely on motivation. They create routines that carry them forward.
- Mental Fortitude: They've trained their minds like athletes train their bodies.
- Income Engines: They invest, build, or scale assets that eventually pay them back.

None of this happens overnight. But it all starts with one decision:

Stop thinking like the 99%.



#### 1 The Cost of Misaligned Priorities

Here's a question:

Are you busy, or are you building? There's a huge difference.

- Busy people chase. 1% people architect.
- Busy people fill their schedules. 1% people filter them.
- Busy people drown in inputs (news, reels, opinions). 1% people guard their attention like treasure.

If your calendar doesn't reflect your values, your future never will.

#### 😣 Becoming 1% in a 99% World

Let's face it – becoming part of the 1% means you'll feel out of place at times.

- You'll make decisions your friends won't understand.
- You'll wake up earlier. Say "no" more often.
- You'll focus on reading, building, journaling while others binge and scroll.

But here's the reward:

- You'll gain control.
- You'll trust yourself more.
- You'll feel alive again because you're living on your terms.

The 1% journey isn't about impressing anyone. It's about becoming the version of yourself you know deep down you're capable of being.

#### 🏓 The Truth Most Won't Tell You

You already have what it takes.

You just haven't activated it consistently yet.

The 1% mindset is not about being "better" than anyone else.

It's about refusing to betray your own potential. It's about discipline over dopamine.

Vision over validation.

Progress over perfection.

#### Welcome to the Other Side

You've now taken the first step most people never do:

You've looked at your comfort zone and said, "This isn't where I'm meant to stay."

That alone puts you ahead of the curve.

But now comes the hard part – transformation.

Not with hype or hacks, but with intention and action.

In the next chapter, we'll break down the hidden mental programming that's been sabotaging your progress... and exactly how to rewrite it.

Because to become 1%, you have to think like 1%. And that starts now.

# **CHAPTER 2**

### **REWIRING THE MIND** Breaking Mental Limits



# YOUR INNER OPERATING SYSTEM: BELIEFS, IDENTITY & BIASES

What You Believe = What You Build

Every day, you operate based on stories you've picked up over time:

- "I'm not disciplined."
- "Money is hard to make."
- "I'm not the type of person who follows through."
- "I always sabotage myself."

Here's the thing: These aren't facts, they're beliefs.

And beliefs are simply repeated thoughts you've accepted as truth.

Change the belief, and you change the result.

But first, you have to see the code before you can rewrite it.

#### 🧠 The Identity Loop

Let's break down a powerful concept:

Your identity creates your behavior. Your behavior reinforces your identity.

Ult's a loop. And it goes like this:

- 1. You believe you're "bad with money"  $\rightarrow$
- 2. So you avoid budgeting  $\rightarrow$
- 3. You overspend again  $\rightarrow$
- 4. You confirm the identity  $\rightarrow$
- 5. The cycle repeats.

**O**The 1% understand this and flip the script:

- 1. "I'm becoming someone who builds wealth"  $\rightarrow$
- 2. You start learning and making small shifts  $\rightarrow$
- 3. You get results  $\rightarrow$
- 4. Your belief strengthens  $\rightarrow$
- 5. Your identity evolves.

The shift doesn't happen because you achieve more. It happens because you believe differently – and that belief changes how you show up.

#### Hidden Biases That Keep You Small

There are mental traps baked into your system – ones you don't even notice:

- *Confirmation Bias:* You seek out proof that supports your current beliefs.
- *Impostor Syndrome:* You downplay wins and overemphasize flaws.
- *Scarcity Thinking:* You believe there's not enough time, money, or opportunity.

And the worst part?

These biases feel like truth because they're familiar. But they're not truth – they're just old software.

#### Why Rewiring Is Non-Negotiable

You can read every book. Watch every YouTube video. But if you don't update your internal code, you'll always sabotage your own progress.

The gym plan won't stick.

The side hustle won't grow.

The routines will collapse after a few days.

Why?

Because deep down, part of you still believes: "I'm not the kind of person who wins."

#### That belief has to die – **now**.

Because the person you want to become?

They're already **inside you**. They just need permission to lead.

# THE REWIRE PROTOCOL: HOW TO REBUILD YOUR SELF-IMAGE

If you could only change one thing about yourself – and it would upgrade everything else – what would you pick?

- More discipline?
- More confidence?
- Better focus?

All of that starts in one place:

Your self-image.

You'll never outperform the identity you hold for yourself.

So if you see yourself as inconsistent, small, or "not ready yet" – guess what?

Your actions will follow that script every time.

But here's the empowering truth:

Self-image is not fixed. It's built – and rebuilt – with intention.



#### 🔁 How to Rewire in 3 Phases

The Rewire Protocol is a 3-step system to reshape your inner narrative. Let's break down.

*Awareness:* Catch the Old Identity in Action Before you can rewrite, you need to recognize. Pay attention when you think or say things like:

- That's just how I am."
- "I've always struggled with this."
- "I never follow through."

These phrases are identity cement.

And if you repeat them enough, they become true – not because they're accurate, but because you act in alignment with them.

Your first mission? Catch the code. Interrupt the loop.

**Anchor the New Identity**: After you've spotted the old programming, it's time to install something new.

But not vague hype. This isn't about saying "I'm a billionaire" with \$43 in your bank account.

This is about choosing identity-aligned declarations grounded in intention and direction.

Try these:

- "I am someone who follows through."
- "I finish what I start even when it's boring."
- "I don't negotiate with my goals."

Say them out loud. Write them. Repeat them. But most importantly... **anchor** them with **action**.

Identity without evidence is fantasy. Identity with action becomes truth.

**Awareness:** Catch the Old Identity in Action Before you can rewrite, you need to recognize. Pay attention when you think or say things like:

- That's just how I am."
- "I've always struggled with this."
- "I never follow through."

These phrases are identity cement.

And if you repeat them enough, they become true – not because they're accurate, but because you act in alignment with them.

Your first mission? Catch the code. Interrupt the loop.

Act As If (Even Before You Feel Ready): Here's the final piece of the protocol:

Start behaving like the person you want to become – today. Not when you feel confident. Not when everything's perfect. **Now**.

Want to be a creator? Start creating.

Want to be wealthy? Start managing your money with intention.

Want to be a leader? Start leading yourself – through discipline, focus, and ownership.

You don't fake it 'til you make it. You behave it 'til you become it.

This principle is powerful. The more reps you put in, the more that version of you becomes real. atch the code. Interrupt the loop.

#### 1 Avoid the Rewire Pitfalls

Quick warning: rewiring your identity is not always easy.

There will be resistance. Your brain loves the familiar – even if the familiar is sabotage.

You'll want to quit when no one sees your progress. You'll doubt yourself when results are slow. You'll be tempted to slip back into "old you."

That's normal. But it's also your test.

The 1% don't avoid resistance. They expect it – and push through anyway.



# CHAPTER 3

### THE 1% OPERATING SYSTEM Habits, Focus, and Identity



#### **KEYSTONE HABITS THAT SEPARATE THE TOP 1%**

Ever wondered how the top 1% seem to get so much done?

They build businesses, stay in shape, make time for relationships, and still look like they've got energy to spare. Is it just genetics? Discipline? Luck?

Nope.

The truth is far more powerful and more practical: They've built their lives around keystone habits.

These are the habits that act like dominoes. When you do them, everything else improves.

They're the invisible backbone of the 1% lifestyle.

So... what are they? And how do you start using them?

Let's break it down.

#### Ӧ 1. Owning the First Hour

Before the world gets a piece of you – the algorithm, the boss, the noise – you must own your first hour.

The 1% don't accidentally stumble into highperformance mornings. They build them.

Think:

- Movement (walk, stretch, gym)
- Mindset (journaling, gratitude, reading)
- Mental priming (no phone, no chaos)

This isn't about a 10-step "morning routine of billionaires."

It's about *intention*.

Because if you can win the first hour, you control the tone of the entire day.

And if you don't?

The world will hijack your focus before you even finish your coffee.



#### 🧠 2. Protecting Mental Input

The 1% are ruthless about what enters their minds.

They treat attention like a limited currency... because it is.

They don't just "scroll to relax." They curate what they consume.

They unfollow noise. They avoid drama.

They understand this principle:

Garbage in = garbage out.

So ask yourself:

- What kind of content fills your feeds?
- Are you watching winners... or distractions?
- Is your attention being spent, or invested?

Your mental diet shapes your mental clarity. And mental clarity shapes everything.



#### 듣 3. Daily Learning (Not Just Consuming)

Let's clear this up: Mindless scrolling isn't learning.

The 1% dedicate time every day to strategic input – books, podcasts, deep dives – with the intention to apply what they learn.

They're not addicted to knowledge. They're addicted to growth.

Even just 20 focused minutes a day of reading or listening adds up to:

- A new mental framework
- A new idea to test
- A new edge over who you were yesterday

Don't aim to be the smartest in the room.

Aim to be the most evolved version of yourself – day by day.



#### 🖈 4. Your Environment Reflects Your Identity

Want to level up faster?

Change what's around you.

- Audit your social feeds.
- Distance yourself from people who reinforce the old you.
- Declutter your space to reflect clarity.
- Invest in things that reinforce your standards a course, a coach, a better workspace.

Why?

Because you rise or fall to the level of your environment – *every single time*.

Craft a world that reminds you of who you're becoming, not who you used to be.



#### ©The Rule Behind All Habits: "Don't Break the Chain"

Want the real secret? Consistency > Intensity

The 1% understand that showing up every day – even if it's small – beats showing up big once in a while.

So they use the "don't break the chain" mindset:

- One page read is better than none
- One push-up is better than skipping
- One mindful breath is better than constant chaos

Small wins compound into identity shifts. And identity shifts create permanent change.



### CHAPTER 4

### HIGH-PERFORMANCE EXECUTION How the 1% Take Action



#### ANTI-PROCRASTINATION FRAMEWORKS

Let's get real for a second:

- You don't need more motivation.
- You don't need another planner.
- You definitely don't need to "feel ready."

What you need is a system that makes action inevitable – especially on the days you don't feel like it.

Because here's what nobody tells you:

The 1% don't rely on motivation. They rely on frameworks.

They've trained themselves to act – consistently, ruthlessly, without drama – even when they're tired, uninspired, or unsure.

Let's dive into the simple anti-procrastination systems that top performers use to get things done – even when they don't feel like it.

#### I The 5-Minute Rule: Trick Your Brain

One of the biggest reasons you procrastinate?

Your brain overestimates how hard something will be.

So instead of starting, you overthink... spiral... and end up binge-watching someone else live their dream.

Enter the 5-minute rule.

Tell yourself: "I only have to do this for 5 minutes." That's it.

- Write for 5 minutes
- Do the first task of your workout
- Make one phone call of the day

What happens?

Your brain stops resisting. The fear shrinks. And most of the time, you keep going.

Action creates momentum. Momentum kills procrastination.

#### 🔅 The Pomodoro Protocol: Beat the Clock

(my Favorite)

Work with your brain, not against it.

Your mind wasn't built for 4-hour marathons of focus. It thrives in sprints.

That's where the Pomodoro Technique comes in:

- 1. Set a timer for 25 minutes
- 2.Work with full focus... no phone, no tabs, no distractions
- 3. Take a 5-minute break
- 4. Repeat

Why it works:

- It creates urgency
- It removes the pressure of "working all day"
- It builds rhythm and mental clarity

One focused Pomodoro is worth more than 3 hours of half-distracted multitasking.



#### 🚫 The 2-Minute Rule: Destroy the Excuse Loop

Some tasks are so small, they're not worth putting on a to-do list.

If it takes less than 2 minutes to do, do it **now**.

- Reply to that email
- Put the plate in the sink
- Schedule the call
- Drop the idea into your notes app

This kills the invisible pile-up that leads to overwhelm – the silent procrastinator's trap.

It's not the big tasks that usually derail us.

It's the tiny, unattended ones that multiply like weeds.

#### The 80/20 Rule of Execution

Here's a rule the 1% live by:

Spend 20% of your time learning.

Spend 80% of your time doing.

It's not about ignoring new knowledge. It's about being ruthless with what gets your attention.

Instead of taking five new courses this month...

What if you went all in on applying the last one? Instead of following 30 creators...

What if you modeled just one, and executed like crazy?

#### Depth > width. Action > accumulation.

That's how winners separate from wishers.



#### 📌 Build an "Action-First" Filter

From now on, run this filter on every piece of content you consume:

1. Is this relevant to my current goal?

2.Can I apply this in the next 24 hours?

3. If I don't use it, will I forget it?

If the answer is "yes" – great, go implement.

If the answer is "no" – skip it, unsubscribe, or save it for later.

This is how the 1% protect their focus.

Because focus is your greatest asset – and attention leaks are expensive.

#### 🚀 Final Word:

Let this burn in:

You're not paid for your potential.

You're paid for what you produce.

You don't earn freedom from reading about freedom.

You earn it by making moves when others are still "researching."

You're not behind.

You're just one decision away from shifting into output mode – and never looking back.

## CHAPTER 5

### BUILDING A 1% LIFE Vision, Wealth & Purpose



Let's pause and ask a question that most people never answer clearly:

What does your dream life actually look like?

Not the vague version – "I want freedom" or "I just want to be successful."

But the real, vivid, tangible version.

- Where do you wake up?
- What does your day feel like?
- Who are you with?
- What are you building?
- What problems are you solving?

Here's the truth:

If you don't define the life you want, someone else will define it for you.

#### 🚫 Vision Creates Direction (and Power)

Have you ever noticed how quickly you lose motivation when you're unclear about your direction?

That's because humans aren't wired to hustle without purpose.

We crave meaning. We need a why.

The 1% know this. That's why they don't just set goals – they create visions.

A goal is a finish line. A vision is a way of living.

Your vision gives every action a purpose. It helps you say no to distractions.

It keeps you grounded when life gets hard – because you know what you're fighting for.

Without vision?

You drift. You copy. And you burn out.



#### How to Build a Vision That Pulls You Forward

Here's a simple framework the top performers use to design a vision that actually sticks:

#### 1. Craft Your 10-Year Future Self

Close your eyes and time-jump 10 years ahead. Ask:

- What does my daily life look like?
- What kind of work do I do?
- How do I earn money?
- Who's in my circle?
- How do I feel when I wake up?

This isn't fantasy – this is clarity.

If you don't know what you're building, you'll never know if you're making progress.

#### 2. Work Backwards to Today

Now ask:

"What's the smallest thing I can start doing this week that aligns with that vision?"

Start reverse-engineering.

- Want to run a business? Start learning sales.
- Want location freedom? Build an online skill.
- Want better health? Walk every morning.

Tiny steps. Massive alignment.

#### 3. Make It Visible

Print it. Read it. Talk about it.

Your vision must live in your environment, not just your head.

Why? Because life gets loud. And when chaos hits, the clearest vision wins.

#### Warning: Don't Chase Someone Else's Dream

Social media will trick you into wanting things that have nothing to do with your values.

The cars. The lifestyle. The hustle. The "success porn."

But none of it matters if it's not yours.

The 1% life isn't about living someone else's highlight reel.

It's about building a life that feels right when no one is watching.

#### 💵 Money is a Tool – Not the Goal

Most people treat money like a scorecard: the more you have, the more "successful" you are.

But here's what the 1% understand:

#### Money is not the goal. Freedom is.

They don't want money sitting in a savings account, they want it working for them.

- They use money to buy time, not things.
- They invest in skills, assets, and leverage not just lifestyle.
- They measure wealth not in dollars, but in days they control.

Ask yourself:

"If I stopped working today, how many days could I maintain my lifestyle?"

That's your real wealth.

That's the freedom metric.



#### The 1% Money Operating System

The wealthy don't think like earners – they think like builders.

Most people follow this loop:

 $Earn \rightarrow Spend \rightarrow Repeat$ 

The 1% flip it:

Earn  $\rightarrow$  Invest  $\rightarrow$  Multiply

Before they increase lifestyle, they increase leverage.

- They invest in education that sharpens income skills
- They build assets (businesses, stocks, digital products, real estate)
- They understand compound growth in wealth, skills, and networks

Every dollar has a job.

And that job is to make them less dependent on active income.



#### Preaking Free from the Paycheck Trap

Most people are locked in the earn  $\rightarrow$  spend  $\rightarrow$  repeat cycle.

Why?

Because they've never been taught to build income streams that don't depend on them.

The 1% build:

- Digital products
- Side businesses
- Affiliate revenue
- Real estate
- Investments that compound

Not all at once - but one at a time.

Start with this question:

"How can I make \$1 without trading my time?"

Then build from there.

Because one passive dollar turns into ten. Ten into a hundred. And eventually, your freedom starts buying itself.



#### But What If I'm Starting from Zero?

Perfect. That's where all the greats began.

Nobody is born knowing how to invest.

Nobody wakes up with a business on day one.

 Nobody figures it out without first deciding they're done living paycheck to paycheck.

Your job is to become the person who learns fast, *takes action*, and builds slow.

- Read the books.
- Track your spending.
- Automate saving.
- Learn about income-building assets.
- Say no to what doesn't serve the life you're building.

You don't need to be perfect – you just need to be *intentional*.



### Conclusion: The Journey Begins Now

You made it.

Not just to the end of this book – but to the beginning of a new standard.

By now, you've seen it clearly:

The 1% don't have superpowers. They don't wait for permission. They don't hope life gets better.

They decide to get better, and then they build the life they know they're meant to live.

You've learned their mindset.

You've studied their habits.

You've seen their systems, their focus, their discipline, their drive.

But none of it matters unless you take it personally. Because here's the raw truth:

No one's coming to save you.

No one's going to hand you clarity, freedom, or purpose.



But the good news?

You don't need saving - you just need to start.

Start with one new belief.

One bold action.

One decision to stop living on autopilot and start living by design.

The 1% mindset isn't about being better than others.

It's about refusing to settle for a life that's less than what you're capable of.

And now that you've seen what's possible... The only question left is:

Are you ready to stop watching – and start becoming?

#### WELCOME TO THE 1%. NOW EARN IT.





Now that you have the basics it's time to take action!

Learn how to build wealth in the digital world.

Access: InstaMint